

SPRPMO SALES OFFER EVALUATION PROGRAM
APPARENTLY SUCCESSFUL OFFERS REPORT
SALES CYCLE: FY17 SPR Modernization V.1
(BBL: 1000)

LEGENDS: MLI = MASTER LINE ITEM
 LEGENDS: DLI = DELIVERY LINE ITEM
 LEGENDS: PRE = ORDER OF PREFERENCE

MAXQ = MAXIMUM CONTRACT QUANTITY PER MLI
 DESQ = DESIRED CONTRACT QUANTITY PER DLI

UP = UNIT PRICE OFFERED (U.S. \$)
 MINQ = MINIMUM CONTRACT QUANTITY PER DLI

OFR#	OFFEROR INFORMATION	AGENT INFORMATION
9430	Phillips 66 Company 1075 W. Sam Houston Parkway N Ste 200 Houston, TX 77043 US PHONE NO: (832) 765-3016 Offer Guarantee: \$3,961,619	Phillips 66 Company 1075 W. Sam Houston Parkway N Ste 200 Houston, TX 77043 US PHONE NO: (832) 765-3016

OFR#	MLI	MAXQ	DLI	PRE	DEL	UP	AWDQ	TOTAL PRICE
9430	004	200	H	1	PIPELINE	\$53.8985	200	\$10,779,700
							TOTAL MLI AWDQ <u>200</u>	TOTAL PRICE <u>\$10,779,700</u>
							TOTAL OFFER AWARD <u>200</u>	TOTAL PRICE <u>\$10,779,700</u>

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OFR#	OFFEROR INFORMATION						AGENT INFORMATION		
9451	Shell Trading (US) Company 909 Fannin Plaza Level One Houston, TX 77010 US PHONE NO: 1(713) 230-1958 Offer Guarantee: \$10,000,000						Shell Trading (US) Company 909 Fannin Plaza Level One Houston, TX 77010 US PHONE NO: 1(713) 230-1958		
OFR#	MLI	MAXQ	DLI	PRE	DEL	UP	AWDQ	TOTAL PRICE	
9451	001	2000	B	0	VESSEL	\$53.7680	1700	\$91,405,600	
							TOTAL MLI AWDQ	TOTAL PRICE	
							1700	\$91,405,600	
9451	004	500	H	0	PIPELINE	\$53.7680	500	\$26,884,000	
							TOTAL MLI AWDQ	TOTAL PRICE	
							500	\$26,884,000	
9451	009	1620	L	0	PIPELINE	\$53.6680	500	\$26,834,000	
							TOTAL MLI AWDQ	TOTAL PRICE	
							500	\$26,834,000	
							TOTAL OFFER AWARD	TOTAL PRICE	
							2700	\$145,123,600	

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OFR#	OFFEROR INFORMATION	AGENT INFORMATION
9479	Shell Trading (US) Company 909 Fannin Plaza Level One Houston, TX 77010 US PHONE NO: 1(713) 230-1958 Offer Guarantee: \$10,000,000	Shell Trading (US) Company 909 Fannin Plaza Level One Houston, TX 77010 US PHONE NO: 1(713) 230-1958

OFR#	MLI	MAXQ	DLI	PRE	DEL	UP	AWDQ	TOTAL PRICE
9479	004	1000	H	0	PIPELINE	\$54.3380	1000	\$54,338,000
							TOTAL MLI AWDQ	TOTAL PRICE
							1000	\$54,338,000
9479	009	3000	H	0	PIPELINE	\$53.7680	1500	\$80,652,000
			L	0	PIPELINE	\$53.9680	1000	\$53,968,000
							TOTAL MLI AWDQ	TOTAL PRICE
							2500	\$134,620,000
							TOTAL OFFER AWARD	TOTAL PRICE
							3500	\$188,958,000